

## **FINRA Firm Element & Annual Compliance Meeting**

### **2021 Training Course**

#### **List of Categories & Topics**

(each subtopic is approx. 1-2 minutes of recorded audio)

### **Introduction**

#### **Alternative Investments**

*Amended Definitions of “Accredited Investor” and “Qualified Institutional Buyer”*  
*Disclosure Requirement for Index Fund Shares and Linked Securities*  
*Notification to FINRA of Activities Related to Digital Assets*  
*Sales Practice Obligations With Respect to Oil-Linked Exchange-Traded Products*  
*SEC Risk Alert – Digital Asset Securities*  
*Supervision of Complex Products*  
*Volatility-Linked Exchange-Traded Products*

#### **Anti-Money Laundering**

*Amendments to FINRA AML Rule Regarding Customer Due Diligence Requirements*  
*AML Red Flags Regarding Transactions in Low-Priced Securities*  
*Availability of Suspicious Activity Reports and Supporting Documentation*  
*Jurisdictions Identified by FATF with AML, CFT, and Counter-Proliferation Deficiencies*  
*SAR Alert Phone Line for SARs that May Require Immediate Attention*  
*SEC Risk Alert regarding AML and Suspicious Activity Monitoring and Reporting*

#### **Communications and Advertising**

*Advertising Regulation*  
*Digital Platforms With Interactive Features*  
*Filing Advertising Material Related to Private Placements*

#### **Conflicts of Interest**

*Hedging by Employees, Officers and Directors*  
*Holding a Position of Trust for a Customer or Being Named as a Beneficiary*  
*Modernization of Regulation S-K*  
*Whistleblower Program Rules*

#### **Cybersecurity and Fraud Prevention**

*Automated Clearing House (ACH) Deposits*  
*Beneficial Cybersecurity Practices*  
*Cloud Based Email Vulnerabilities*  
*Emerging Cybersecurity Risks*  
*Imposter Registered Representative Websites*  
*Model Privacy Form Under the Gramm-Leach-Bliley Act*  
*OCIE Risk Alert - Cyber Attacks*  
*Phishing emails Purporting to be From FINRA*  
*Preventing Fraud During the Coronavirus Pandemic*

*Regulator Impersonators*  
*SEC Investor Bulletin: Protecting Online Investment Accounts from Fraud*

## Dispute Resolution

*Inactive Members and Associated Persons in Arbitration*  
*Pre-dispute Arbitration Agreements*  
*Timely Payment of Arbitration Awards*

## Equities

*Clearing Agency Definition Update by the SEC*  
*Equity Trade Reporting Timestamp Granularity*  
*Financial Disclosures about Acquired and Disposed Businesses*  
*Proposed Changes to Short Interest Reporting*  
*Understanding Short Sale Volume Data*

## Financial and Operational Rules

*Capital, Margin, and Segregation Requirements*  
*Cross-Border Application of Certain Security-Based Swap Requirements*  
*FOCUS Reporting for Operating Leases*  
*Liquidity Risk Management*  
*Risk Mitigation for Uncleared Security-Based Swaps*  
*Updated Interpretations of SEC Financial and Operational Rules*

## Fixed Income

*Best Execution in Fixed Income Securities*  
*Confirmation Disclosures for Fixed Income Securities*  
*Guarantors and Issuers of Guaranteed Securities*

## Investment Banking

*Auditor Independence and Qualifications of Accountants*  
*Communications Concerning Private Placement Offerings*  
*Equity IPOs*  
*FINRA Corporate Financing Rule*  
*Investment Banking Funding Portals and Crowdfunding*  
*OTC Quotations in Foreign Private Issues*  
*Solicitations of Interest Prior to a Public Offering*

## Margin

*Customer Order Handling, Margin Requirements and Effective Liquidity Management Practices During Extreme Market Conditions*  
*Control and Restricted Securities and Maintaining Two or More Margin Accounts*  
*New Minimum Equity Requirements in Margin Accounts*  
*Proposed Amendments to the Margin Rule Regarding When Issued and Other Extended Settlement Transactions*  
*Updates to the Interpretations Regarding Day Trading*

## Municipal Securities

*Accounts Owned by Municipal Entities or Municipal Clients*  
*Advisory for Municipal Advisors*  
*Best Execution Rule for Municipal Securities*  
*Electronic Communications Obligations for Senior Syndicate Managers*

*Interpretive Guidance Regarding Municipal Securities  
Mark-Up Disclosures  
MSRB Harmonizes Rules with Regulation Best Interest  
MSRB Proposal re Content Standards for Advertising  
Primary Offering Practices and Data Collection Regarding Primary Offerings  
Underwriters' Fair Dealing Obligations to Issuers*

## Mutual Funds

*Fund of Funds Arrangements  
Sales Charge Discounts and Waivers for Investment Company Products*

## Options

*Best Execution for Options  
In-Kind Exchanges of Options and ETF Shares  
Off Floor Risk-Weighted Asset Transfers of Options through OCC  
Off-Floor Transfers of Options Positions  
Options Account Approval, Supervision and Margin Requirements  
Options Communications with the Public  
Options Trading in Connection with Account Takeovers and Fraudulent New Accounts  
Prearranged Options Trades*

## Recordkeeping

*Third Party Recordkeeping Services*

## Registration and Continuing Education

*Continuing Education Program Changes  
Qualifications Examination Score Results  
Updates to FINRA's Central Registration Depository (CRD) System*

## Reporting Orders and Trades

*Consolidated Audit Trail Compliance and Supervision  
Consolidated Audit Trail Reporting Examinations  
Elimination of Order Audit Trail System (OATS) Rules  
Legal Obligations When Initiating or Resuming an Over-The-Counter Quote  
Obligations Regarding TRACE Reporting  
Obligations When Effecting OTC Trades in Equity Securities on a Net Basis  
Order Handling and Order Routing Disclosures  
Payment for Order Flow and Best Execution  
Security-Based Swap Data Repository*

## Research

*Conflicts of Interest Related to Research*

## Senior Investors

*Certifications and Designations Regarding Senior Investors  
Trusted Contact Person for Vulnerable Adults*

## Supervision

*Best Execution Rule  
Diversity and Inclusion in the Broker-Dealer Industry  
Employee Outside Business Activities and Private Securities Transactions*

*Exchange-Traded Notes and Options on ETNs*  
*Heightened Supervision*  
*Insider Trading Prohibitions*  
*Paycheck Protection Program Loans to Registered Representatives*  
*Regulation Best Interest and Form CRS*  
*Regulation Best Interest Standard of Conduct*  
*SEC Risk Alert regarding ESG Investing*  
*Suitability, Non-Cash Compensation and Capital Acquisition Brokers*  
*Supervision and Control Practices for Algorithmic Trading Strategies*  
*Supervision of UTMA and UGMA Accounts*  
*Supervisory Obligations Related to Outsourcing to Third-Party Vendors*

## Trading

*Alternative Trading System Supervision*  
*Best Execution Obligations in a Zero-Commission Environment*  
*Cboe to Provide Periodic Auctions in US Equities*  
*Cross Market Equities Supervision*  
*Operation of Inter-dealer Quotation Systems and Closure of the OTC Bulletin Board*  
*Publication or Submission of Quotes Without Specified Information*  
*Restrictions on Proprietary Trading and Interests in a Hedge Fund or Private Equity Fund*  
*Rule Amendments Regarding Resumption of Trading Following a Level 3 Market-Wide Circuit Breaker*

## Variable Annuities

*Disclosure Requirements for Variable Annuity and Variable Life Insurance Contracts*  
*Sales of Pension Income Stream Products*

## Employee Compliance Reminders

*Advertising and Sales Presentations*  
*Business Continuity Planning and Resources Relating to the Pandemic*  
*Business Entertainment*  
*Employee Compliance Tasks*  
*FINRA's Continuing Education Regulatory Element Program*  
*Gifts and Gratuities*  
*Information Barriers*  
*Outside Business Activities*  
*Personal Trading Accounts*  
*Private Securities Transactions*  
*Registration Updates*  
*The Culture of Compliance*

## Conclusion